

# S.P.E.C. MATRIX

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available on AppExchange



# Security

# Your PII and PHI data stays in Salesforce, not in LLM

### Secure your Al instance

Goal	Requirement	Solution	Resource
Safeguard against data breaches	Prevent unauthorized access and tightly control your BYOM (Bring- Your-Own-Model) / vendor supplied Al	<ul> <li>Ensure due diligence to select enterprise grade Al vendors, and ask for clear data security and retention agreements</li> <li>Consider Shield Event Monitoring, and use solutions like GPTfy that enforce multi - layered security.</li> </ul>	
Secure Salesforce & Al access	<ul> <li>Prevent PII and PHI data from flowing to AI</li> <li>Allot separate instance &amp; credentials for non-production AI instances</li> </ul>	<ul> <li>Mask and de-mask your sensitive data before sending it to the AI and after it generates the output with a security layer on GPTfy</li> <li>Use named &amp; external credentials only, preferably JWT (if possible)</li> <li>GPTfy uses Mutual TLS (mTLS) where possible for communication attempts to/from AI API</li> </ul>	<u>GPTfy - Product</u> <u>Architecture and</u> <u>Security Explained</u>
Limit access to Al API users	Enforce limits on API usage to prevent abuse and ensure fair access for all users	<ul> <li>Use new Integration user license for AI integration user that retrieves/updates Salesforce</li> <li>Limit access to just the objects/fields as required by the integration process</li> </ul>	





# Tune your organization for AI while maintaining privacy standards

Eliminate Privacy Concerns with Al							
Goal	Requirement	Solution	Resource				
Comply with privacy laws - GDPR, CPRA, CCPA, and others	<ul> <li>Limit AI processing of customer data based on customer location, consent (opt-in), or legitimate basis.</li> <li>Select AI use cases that align with legitimate basis</li> </ul>	<ul> <li>Apply GPTfy's capabilities to address the following:</li> <li>Enable AI / Prompts with GPTfy according to the user, object, record type etc.</li> <li>User: Assign AI capabilities to specific users only. For example, Only deploy GPTfy/AI for US users only, in a global Salesforce Org.</li> <li>Object, Record Type and Others: Configure prompts to process records by location or consent.</li> </ul>	<u>GPTfy - Privacy, Ethics,</u> <u>Compliance Explained</u>				
Protecting sensitive data and ensure customer data privacy	Apply general privacy principles and best practices	Ensure collection limitation, data quality, purpose specification, accountability and individual opt-in					





# Great AI-Power calls for great responsibilities

## **Use AI Ethically & Responsibly**

Goal	Requirement	
Prevent Bias	<ul> <li>Avoid fully automated AI use cases initially to prevent bias</li> <li>Avoid using proxy variables</li> </ul>	<ul> <li>Ensu mon</li> <li>Ensu varia</li> </ul>
Prevent Toxicity	Enforce an AI quality assurance policy to detect toxicity	Apply re training
Reduce Hallucinations	<ul> <li>Set the AI tool to more deterministic and less imaginative</li> <li>Provide AI with more context to prevent misinterpretation</li> </ul>	Reconfig seamles • Well gues • Well conte
Control narrative - Al will replace humans	Alleviate concerns and fears due to Al hype, by raising awareness around Al's potential and judicious usage	Educate understa around A

#### **SPEC MATRIX | 3**



#### Solution

sure a human is in the loop: Closely nitor content generated by AI

sure that AI models do not use iables that indirectly introduce bias.

regular data audits and unbiased g where applicable

igure the AI at a lower temperature essly with GPTfy.

Il tagged data prevents the AI from esswork

Il grounded prompts give proper ntext to the AI with

e your staff on AI to help them stand the difference between the noise Al and the reality

# **<u>GPTfy - Privacy, Ethics,</u>**

**Compliance Explained** 

#### Resource

# Compliance

# Stay in compliance with local & global policies with Al

Stay Compliant & Deliver More with Al						
Goal	Requirement	Solution	Resource			
Follow data residency standards	Align the AI to comply with regional laws	<ul> <li>Select AI hosted in region specific infrastructure to meet residency requirements</li> <li>Choose solutions like GPTfy that support multiple AI and region specific AI models.</li> </ul>	<u>GPTfy - Privacy, Ethics,</u>			
Other Data Compliance Requirements	Integrate external data sources, ensuring all-around compliance	GPTfy supports third party data sources and APIs, enabling compliance with regulatory requirements	Compliance Explained			

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# Use AI securely and responsibly on your Salesforce org



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